

As the industry leader in Revenue Cycle Management, Transworld Systems offers a suite of professional solutions to help streamline and maximize our client's accounts receivable concerns. To ensure debtor diplomacy, Transworld is designed to effectively get progressively more aggressive through each stage. Typically, a client will start at 30 days with Accelerator, if it goes unpaid it can then progress to Profit Recovery and then as a final option to Collections if needed.

As a client, you have the option of using any or all of the services we provide below to best fit your individual need and circumstance. For example, if you have your own billing in place you may want to bypass Accelerator and start with Profit Recovery. Or, you may not be happy with your current billing method, so then you would start with Accelerator first. The choice is up to you!

- **GreenFlag Accelerator** – A unique low flat fee alternative to billing that allows you to control a series of mixed media letters and calls that will supercharge your cashflow all while dramatically minimizing internal billing efforts and costs. This is usually implemented at 30 days of aging and averages a 55%-70% recovery rate.
- **GreenFlag Profit Recovery** – The industry leader in collections. This diplomatic system gives you the full power of a collection agency utilizing third party intervention but still giving you full control. Fully HIPAA compliant, our clients benefit with an average 4 to 5 times higher recovery at a cost of only one fifth of what a typical agency charges. **No commissions whatsoever!** Average of 30%-50% recovery rate.
- **GreenFlag Collections** – An option for difficult accounts when personal contact by professional collectors is required for intensive action, skip tracing, and legal intervention. Average 10%-15% recovery rate.
- **GreenFlag Insurance Resolution** – Cut through the red tape and hassle of dealing with uncooperative and slow paying insurance companies. Our proven third party impact saves your staff the frustration of costly recovery efforts. Full resolution on accounts placed.

Other Features-

- Full Interface Compatibility - Whether you're doing your own billing or having a third party do it for you, Transworld offers the ability to automate starts (debtor submissions) and stops (payment reporting, etc.) processing for clients. Our dedicated IT team will work with you to develop a secure data transfer. The client will export their data files to TSI and we will do the rest. The entire process can be automated and our staff can work with most data files and formats - we cannot work with print files. There is no additional fee for this service!
- Special Pricing – PAAW Members will receive 'One Better' pricing as outlined on the attached Exhibit B.

- Royalties to PAAW – As outlined in the attached Association Agreement (Section One, Item 5), a fee of twenty five (25) cents will be paid back to PAAW for every paid account purchased by a participating PAAW member. An account is defined by you placing an account in either Accelerator, Profit Recovery, or Insurance Resolution. We determine account system size by determining how many accounts will be placed in every month and project that out over 24 months.

For instance, if a member felt they had 25 accounts going past due every month, we would multiply 25 by 24 months which would equal 600 accounts. Since our package sizes are discounted by volume (see Exhibit B) the member gets a better per account fee, and PAAW would receive a royalty of \$150 (600 accounts x .25 = \$150.00). A separate account is used every time an account is placed. To clarify, if debtor X is first placed into Accelerator and then forwarded to Profit Recovery, that equals 2 accounts.

Companies that have already benefitted from our service include:

Lifestar EMS, Pardeeville District Ambulance Service, Black River Falls EMS, and the Milwaukee Regional Medical Center (Flight for Life).

"For more than 12 years we have used Transworld Systems to successfully collect on our slow paying accounts, and would recommend them to any ambulance service looking to increase their cash flow."

Eva Kuether, Director of Finance and Administration
Milwaukee Regional Medical Center/Flight For Life

For more information or to start using TSI today,
please contact:

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